

Vanderlande Industries selects Reliance Globalcom to provide comprehensive Global WAN connectivity

Schiphol-Rijk, Veghel, 19.11.2008 – Vanderlande Industries, one of the world's leading providers of automated materials handling systems, has signed a five year agreement with Reliance Globalcom, a leading global provider of managed network and application delivery services for multinational enterprises, carriers and consumers, for the design, implementation and management of a new global Wide Area Network (WAN). Reliance Globalcom will deploy a hybrid IP network, using Ethernet, MPLS and IPSec technologies, which will provide end-to-end connectivity for Vanderlande's Customer Centers globally and its managed customer sites. The Reliance Globalcom solution will replace a variety of global, regional and local solutions that Vanderlande is currently using. Vanderlande has operations in Europe, Asia, the Middle East, the Americas, Canada, and South-Africa.

"As a global company, the ability to share systems, information and knowledge between our offices is essential to the success of our operation," says Willem van der Craats, Chief Information Officer at Vanderlande. "With the support of Reliance Globalcom, we create a globally managed company network that allows us to improve the support of our business and its demands for enhanced online communication capabilities and knowledge sharing. It also supports our aim to be more flexible in terms of adding new locations and connections in the future. At the same time we create a platform which enables us to deploy new technologies and improve security while also reducing our connectivity costs. Vanderlande selected Reliance Globalcom because of its specific business model, which provides a professional service in managing all elements of an integrated network with the flexibility of short term contracts and the continuous insight in our network behavior and costs."

Reliance Globalcom will build a comprehensive solution, which can be managed centrally and integrates best of breed global, regional and local carriers. Both parties have signed a five year contract with annual arrangements to enhance the flexibility of the network. Reliance Globalcom will develop a hybrid solution that can support every type of office and customer location or agency through Ethernet, MPLS or IP Sec. It will additionally deploy an active backup solution for proactive protection of Vanderlande's data. Active Backup replaces the ISDN-based back-up with DSL, exploiting the latter's 'always on' capabilities to offload non-mission critical traffic onto what was a previously unused link.

“Reliance Globalcom is very pleased to be able to provide Vanderlande with a state of the art solution to connect all its offices worldwide through one unified infrastructure,” said Bertil Holthuis, Managing Director Reliance Globalcom Benelux. “Our new solution will not only offer secure, reliable and cost-effective worldwide connectivity, but also valuable insight in all communications costs. In addition Vanderlande will remain flexible in deploying new technologies as they emerge.”

About Reliance Globalcom

Reliance Globalcom, a division of Reliance Communications, spearheads the Global Telecom operations of India’s largest Integrated Telecom Service Provider. Reliance Globalcom brings together the synergies of Reliance Communications Global Business encompassing Enterprise Services, Capacity Sales, Managed Services and a highly successful bouquet of Retail products & services comprising of Global Voice, Internet Solutions and Value Added Services. The company serves over 1400 enterprises, 200 carriers and 2 million retail customers in 163 countries across 5 continents.

Reliance Globalcom owns the worlds largest private undersea cable system spanning 65,000 kms seamlessly integrated with Reliance Communications over 110,000 kms of domestic optic fiber provides a robust Global Service Delivery Platform connecting 40 key business markets in India, the Middle East, Asia, Europe, and the U.S. With its recent acquisition of eWave World (now Reliance WiMAX World), a pioneer in the global WiMAX space, Reliance Globalcom has the capability to launch 4G services in over 50 countries. It has also acquired Vanco Group(now Reliance Vanco Group), enabling the company to provide managed services to over 230 countries across the globe. For further information, please visit www.relianceglobalcom.com

About Reliance Communications

Reliance Communications Limited founded by the late Shri. Dhirubhai H Ambani (1932-2002) is the flagship company of the Reliance Anil Dhirubhai Ambani Group. The Reliance Anil Dhirubhai Ambani Group currently has a net worth in excess of Rs. 63,000 crore (US\$ 14 billion), cash flows of Rs. 12,000 crore (US\$ 3 billion), net profit of Rs. 8,000 crore (US\$ 2 billion) and zero net debt.

Rated among "Asia's Top 5 Most Valuable Telecom Companies", Reliance Communications is India's foremost and truly integrated telecommunications service provider. The company, with a customer base of over 60 million including over 1.7 million individual overseas retail customers, ranks among the Top 10 Telecom companies in the world by number of customers in a single country. Reliance Communications corporate clientele includes 2,100 Indian and multinational corporations, and over 800 global, regional and domestic carriers.

Reliance Communications has established a pan-India, next generation, integrated (wireless and wireline), convergent (voice, data and video) digital network that is capable of supporting best-of-class services spanning the entire communications value chain, covering over 20,000 towns and 450,000 villages. Reliance Communications owns and operates the world's largest next generation IP enabled connectivity infrastructure, comprising over 175,000 kilometers of fibre optic cable systems in India, USA, Europe, Middle East and the Asia Pacific region.

About Vanderlande Industries

We are among the world-leading Material Handling system suppliers worldwide. With more than 1.000 distribution centres automated in recent years and more than 300 sortation facilities in the express parcel industry. In baggage handling our track record is proven by well over 400 airports around the world, both large international and regional. More than 500 customers entrust us with the maintenance and support of their systems.